

The Art of Getting IT Right

How do you go about identifying, selecting, sourcing and then implementing the right Information Technology (IT) in your organisation as an effective Information System that adds the best possible value for your business? In an increasingly complex world, there are even more ways to end up with Information Systems that disappoint.

The Art of Getting IT Right (The AOGITR) provides a presentation and detailed support material that works through our proven i&A process for preparing and running a contestable procurement process, and then implementing the resulting best-fit solution to realize the target business benefits.

When done well, this approach can really help get the Right IT doing the Right thing in the Right way at the Right price for your organisation.

The Art of Getting IT Right (Presentation)

AOGITR Support Material

01. Business Process Matrix
02. Project Set Up
03. Activity Log
04. Financial IS Requirements
05. IS Solution Matrix
06. Solution Evaluation
07. RFP1 (Fuzzy) Index
08. Solution TCO (Total Cost of Ownership)
09. RFP Solution Summary
10. Supplier Strategic Presentation
11. Business Process Functionality
12. Business Process Target Functionality Template
13. Selection Criteria Summary
14. RFP2 Index
15. Implementation Guidelines
16. Change Management
17. Risk Mitigation Plan
18. Issues Register
19. Progress Report
20. The WIIFM (What's In It For Me) WIIFU (What's In It For Us) Phenomenon

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